Board of Directors Packet

Manhattan Area Technical College September 28, 2021 Zoom/Live Stream/406 5:30 pm



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Baker, L.J Chair (Geary)		Urban, David	l (Riley)	
_King-Luttman, Wendy – Vice	Chair (Clay)	Ballou, Brett	(Riley)	
Fritchen, David (Riley)		Allen, Will (G	leary)	
Flanary, Tim (Pottawatomie)			•	
Administration/Staff:				
Genandt, James (President/CEO)	Miller, Han	nah (Board Clerk)	Phillips, Sarah	
Roberts, Nathan	Gfeller, Jos	h	Ross, Neil	
Faculty Senate	Boxberger,	Chris	Watts, Harry	
Jacobs Carmela	Field, Cases	/		

Agenda

- 1. Call to Order
- 2. Consent Agenda (Routine items requiring BOD action)*
 - Approval of July 2021 Meeting Minutes (Attachment 1)*
 - Approval of August 2021 Retreat Meeting Minutes (Attachment 2)*
 - Approval of June 2021 Check Register w/Threshold Expenditures (Attachment 3)*
 - Approval of July 2021 Check Register w/Threshold Expenditures (Attachment 4)*
 - Approval of August 2021 Check Register w/Threshold Expenditures (Attachment 5)*
 - Organizational Update (Attachment 6)*
 - President's Report (Attachment 7)* Jim
- 3. Discussion of Ends (Demonstration, Testimonial, or Report of Results related to Board Mission)
 - Automotive Technology program update Jeff Pishny, Jaren Nittler, Alex Anderson
 - Enrollment update Neil (Attachment 8)
 - Title 3 closeout and Adult Education update Chris
 - Discussion of state funding and priorities
 - Visits with Riley County commissioners and Manhattan City commissioners
- **4. General Agenda** (Items possibly requiring BOD action)
 - Policy updates Sarah
 - Policy 5.1.5 Nursing Program C A Waiver Policy (Attachment 9)
 - Facilities and IT Updates Josh
 - Wamego Update Jim
 - Upcoming Business After Hours and Match Day
 - Working with school personnel and parents for enrollment
 - Internal Monitoring Report Financial Condition (Attachment 10)
 - Financial Monitoring 4Q Statement of Revenues, Expenses, and changes in Net Assets (Attachment 11)
 - Financial Monitoring 4Q Statement of Net Position (Attachment 12)
 - Review of Proposal to Build a Second Simulation Room and Purchase SIM Equipment (Attachment 13)

5. Executive Session:

Discuss personnel matters

6. Executive Session:

Discuss potential new board member

7. Executive Session:

Discuss student issues

Meetings and Upcoming Events

Next Board Meeting: October 26, 2021

Match Day Wamego: October 7, 2021

^{*} Requires BOD Action

Board of Directors Minutes



Manhattan Area Technical College

July 21, 2021 5:00pm

- 1. The Board of Directors of the Manhattan Area Technical College met July 21, 2021 at 5:00 p.m. using zoom and live streaming for employees.
 - Members present: L.J. Baker, Will Allen, David Urban, David Fritchen, Tim Flanary, and Brett Ballou, Wendy King-Luttman
 - Members absent: None
 - Administration Present: Jim Genandt, President/CEO; Sarah Phillips, VP Student Success/CAO/CSAO; Carmela Jacobs, VP Operations/CFO/HR: Josh Gfeller, Chief Information Security Officer; Chris Boxberger, Director of Adult Education; Nathan Roberts, Dean of Academics.
 - Faculty/Staff/SGO Visitors: Brian Koch; Casey Field; Rodney Stanfield.

2. Call to Order

- L.J. Baker called the meeting to order at 5:01 p.m.
- 3. **Executive Session**: Negotiation Matters Employer Employee negotiations. David Fritchen moved to go into executive session at 5:02 p.m. and return to open session at 5:12 p.m. Will Allen seconded. Motion carried 5 yeas and 0 nays. At 5:09 p.m., David Fritchen moved to return to open session. Brett Ballou seconded. Motion carried 6 yeas and 0 nays. Wendy King-Luttman motioned to approve the 2021-2022 Faculty Negotiation Agreement and subsequent deletion of the Substitue Teacher Policy 4.2.8. Brett Ballou seconded. Motion carried 6 yeas and 0 nays.
- 4. Executive Session: Budget Relating to financial affairs. David Fritchen moved to go into executive session at 5:16 p.m. and return to open session at 5:28 p.m. Wendy King-Luttman seconded. Motion carried 6 yay and 0 nays. At 5:28 p.m., Wendy King-Luttman moved to return to open session. David Fritchen seconded. Motion carried 6 yeas and 0 nays. David Fritchen motioned to approve 2021-2022 Budget Proposals. Will Allen seconded. Motion carried 6 yeas and 0 nays.
- 5. **Adjournment**: L.J. Baker, Board Chair adjourned the meeting at 5:35 p.m.

Board of Directors Minutes



Manhattan Area Technical College

August 24, 2021 4:30pm

- 1. The Board of Directors of the Manhattan Area Technical College met July 21, 2021 at 5:00 p.m. using zoom and live streaming for employees.
 - Members present: L.J. Baker, Will Allen, David Urban, David Fritchen, Tim Flanary, and Brett Ballou, Wendy King-Luttman
 - Members absent: None
 - Administration Present: Jim Genandt, President/CEO; Sarah Phillips, VP Student Success/CAO/CSAO; Carmela Jacobs, VP Operations/CFO/HR: Josh Gfeller, Chief Information Security Officer; Chris Boxberger, Director of Adult Education; Nathan Roberts, Dean of Academics.
 - Faculty/Staff/SGO Visitors: Hannah Miller, Casey Field, Kim Withroder

2. Call to Order

• L.J. Baker called the meeting to order at 4:38 p.m.

3. Agenda

- Neil Ross discussed the enrollment trend and will have more details for the September meeting. No action was taken
- Sarah Phillips discussed how the vaccine requirement for the nursing department caused a drop in numbers. But since it is required at healthcare facilities it has only dropped slightly.
- Chris Boxberger discussed the Adult Learning Center. The English as a Second Language has 25 students and the GED program has 23. The hybrid approach is working for the program.
- Josh Gfeller discussed moving the RTC to the old dental program area, gave a virtual tour. Also gave a virtual tour of the Wamego Center. Josh also discussed printing numbers, security, and successful fire and SafeDefend drills.
- Carmela Jacobs discussed operations and hiring at MATC. She discussed process improvements and budget updates.
- Kim Withroder was introduced and discussed her position and involvement with reporting, accreditation, and Canvas integration.
- Jim Genandt presented about his proposed 3D budget plan. He proposed the idea for a budget committee within the Board of Directors.
- 4. **Adjournment**: L.J. Baker, Board Chair adjourned the meeting at 6:47 p.m.



September 28, 2021 To: MATC Board of Directors

From: Carmela Jacobs, VP Operations/CFO

Re: June 2021 Expenditures

Category	Costs	%
Payroll, Withholdings and Benefits	\$ 356,770.28	47.43%
Facilities	\$ 22,179.10	2.95%
Student Payments	\$ 35,115.52	4.67%
Program Expenditures	\$ 74,756.65	9.94%
ALC Operating Costs (excluding salary/benefits)	\$ 72.54	0.01%
Wamego (excluding salary/benefits)	\$ 1,345.98	0.18%
Other Operating costs	\$ 261,917.82	34.82%
Total June Expenditures	\$ 752,157.89	100%

	Threshold Expenditures > \$5,	000			
Vendor Name	Item(s) Purchased		Cost	Department	Funding
Midwest Card and ID Solutions	Front door opener and fob	\$	5,265.70	All School	CARES Grant
NuAire, Inc	LavGard TE (Total Exhast)	\$	12,110.00	All School	NSF Grant
Anixter Inc	EPD Poles	\$	5,151.09	EPD	Student Course Fees
Marta and Son, Inc	Cleaning Services	\$	5,795.00	All School	general fund
ExamSoft	ADN/PN Exam Soft	\$	7,200.00	Nursing	ADN/PN Course FEes
Pocket Nurse	PN IVT Supplies for FY21 NUR220-230	\$	5,520.57	Nursing	Nursing Grant
Spaces Inc	Desks/Furniture	\$	26,332.50	All School	Title III
Coursey Enterprises	K4090 Major Bags IVT	\$	6,192.00	Nursing	Nursing Grant
Greater Manhattan Community Foundation	Grow Green Title III Endowment Match	\$	22,502.31	All School	Title III
Wamego High School	Spring 2021 Excel in CTE Payment	\$	12,877.13	All School	Excel in CTE State Funds
Manhattan High School	Spring 2021 Excel in CTE Payment	\$	108,686.33	All School	Excel in CTE State Funds
Blue Valley Randolph High School	Spring 2021 Excel in CTE Payment	\$	6,009.33	All School	Excel in CTE State Funds
Manhattan High School	Spring 2021 Gen Ed Reimbursment	\$	30,112.50	All School	general fund
Evergy	June Energy Bill	\$	5,416.11	All School	general fund
BCBS (July 2021)	Health Insurance Premiums	\$	50,387.39	All School	payroll ded/gen fund
IRS	PR 06.15.2021 Payroll deductions	\$	31,887.36	All School	payroll ded/gen fund
IRS	PR 06.30.2021 Payroll deductions	\$	35,391.94	All School	payroll ded/gen fund
KS Dept of Revenue	PR 06.15.2021 Payroll deductions	\$	6,419.25	All School	payroll deduction
KS Dept of Revenue	PR 06.30.2021 Payroll deductions	\$	7,172.69	All School	payroll deduction
KPERS	PR 06.15.2021 Payroll deductions	\$	8,362.37	All School	payroll deduction
KPERS	PR 06.30.2021 Payroll deductions	\$	9,331.83	All School	payroll deduction
Nationwide Trust Company	PR 06.15.2021 Payroll deductions	\$	5,328.44	All School	payroll ded/gen fund
Nationwide Trust Company	PR 06.30.2021 Payroll deductions	\$	5,676.82	All School	payroll ded/gen fund
Fotal June Expenditures Exceeding Threshold		\$	419,128.66		



September 28, 2021 To: MATC Board of Directors

From: Carmela Jacobs, VP Operations/CFO

Re: July 2021 Expenditures

Category	Costs	%
Payroll, Withholdings and Benefits	\$ 368,398.01	62.38%
Facilities	\$ 31,609.78	5.35%
Student Payments	\$ 5,857.00	0.99%
Program Expenditures	\$ 26,403.56	4.47%
ALC Operating Costs (excluding salary/benefits)	\$ 175.00	0.03%
Wamego (excluding salary/benefits)	\$ 1,016.00	0.17%
Other Operating costs	\$ 157,083.19	26.60%
Total July Expenditures	\$ 590,542.54	100%

Threshold Expenditures > \$5,000					
Vendor Name	Item(s) Purchased		Cost	Department	Funding
Charlson and Wilson	FY22 College Insurance Policy Renewal	\$	22,993.44	All School	general fund
Parson Communications	Bandwidth cable equipment/camera renewal	\$	11,234.82	All School	Title IIII/Student CH fee
Charlson and Wilson	FY22 College Commerical Package Policy	\$	60,459.00	All School	general fund
Marta and Son, Inc	Cleaning Services	\$	5,700.00	All School	general fund
BBN Architects	Renovation Consultation	\$	6,900.00	All School	general fund
KATC - Kansas Assoc. of Technical Colleges	Membership	\$	10,000.00	All School	general fund
Accident Fund Insurance Company	FY22 Worker's Compensation Premium	\$	14,210.00	All School	general fund
Evergy	June Energy Bill	\$	6,168.60	All School	general fund
BCBS (August 2021)	Health Insurance Premiums	\$	49,389.95	All School	payroll ded/gen fund
IRS	PR 07.15.2021 Payroll deductions	\$	34,969.37	All School	payroll ded/gen fund
IRS	PR 07.31.2021 Payroll deductions	\$	35,001.41	All School	payroll ded/gen fund
KS Dept of Revenue	PR 07.15.2021 Payroll deductions	\$	6,856.24	All School	payroll deduction
KS Dept of Revenue	PR 07.31.2021 Payroll deductions	\$	6,852.79	All School	payroll deduction
KPERS	PR 07.15.2021 Payroll deductions	\$	9,049.12	All School	payroll deduction
KPERS	PR 07.31.2021 Payroll deductions	\$	9,355.88	All School	payroll deduction
Nationwide Trust Company	PR 07.15.2021 Payroll deductions	\$	6,127.01	All School	payroll ded/gen fund
Nationwide Trust Company	PR 07.31.2021 Payroll deductions	\$	9,653.90	All School	payroll ded/gen fund
Total July Expenditures Exceeding Threshold		\$	304,921.53		



September 28, 2021 To: MATC Board of Directors

From: Carmela Jacobs, VP Operations/CFO

Re: August 2021 Expenditures

Category	Costs	%
Payroll, Withholdings and Benefits	\$ 360,415.58	58.82%
Facilities	\$ 35,443.58	5.78%
Student Payments	\$ 46,771.77	7.63%
Program Expenditures	\$ 95,995.31	15.67%
ALC Operating Costs (excluding salary/benefits)	\$ 8,713.00	1.42%
Wamego (excluding salary/benefits)	\$ 11,643.60	1.90%
Other Operating costs	\$ 53,752.25	8.77%
Total August Expenditures	\$ 612,735.09	100%

	Threshold Expenditures > \$5	5,000			
Vendor Name	Item(s) Purchased		Cost		Funding
Marta's & Son, Inc.	Custodial Services	\$	5,805.00	all school	general fund
Paul Blodgett	1/2 Keats Property Lease Payment	\$	5,511.00	EPD	general fund
Karla Blodgett Tillberg	1/2 Keats Property Lease Payment	\$	5,511.00	EPD	general fund
ATI-Assessment Technologies Inst.	ATI CARP FOR NUR0522	\$	10,050.00	nursing	course fees
Matheson Tri-Gas Inc	Student Tools - Welding	\$	32,941.76	welding	course fees
Wolters Kluwer	PN Book Buncle	\$	45,172.82	nursing	course fees
BBN Architects	Wamego - Architect Services	\$	10,054.00	all school	general fund
Allied 100, LLC	ZOLL AED Plus Training Unit	\$	5,571.30	all school	general fund
Bruna Implement Company	Lawnmower for College	\$	8,695.00	all school	capital outlay grant funds
Flint Hills Powersports	Polaris Ranger Crew ATV	\$	12,799.00	EPD	perkins grant funds
Solarwinds Inc	Renewal Fees	\$	7,114.80	all school	credit hour fee
Collegeboard	PowerFAIDS Software Renewal	\$	10,744.00	all school	credit hour fee
Evergy	July Energy Bill	\$	6,210.37	All School	general fund
BCBS (Sept 2021)	Health Insurance Premiums	\$	47,808.94	All School	payroll ded/gen fund
IRS	PR 08.13.2021 Payroll deductions	\$	35,224.04	All School	payroll ded/gen fund
IRS	PR 08.31.2021 Payroll deductions	\$	33,375.70	All School	payroll ded/gen fund
KS Dept of Revenue	PR 08.13.2021 Payroll deductions	\$	6,869.28	All School	payroll deduction
KS Dept of Revenue	PR 08.31.2021 Payroll deductions	\$	6,538.56	All School	payroll deduction
KPERS	PR 08.13.2021 Payroll deductions	\$	9,168.70	All School	payroll deduction
KPERS	PR 08.31.2021 Payroll deductions	\$	9,034.27	All School	payroll deduction
Nationwide Trust Company	PR 08.13.2021 Payroll deductions	\$	6,063.41	All School	payroll ded/gen fund
Nationwide Trust Company	PR 08.31.2021 Payroll deductions	\$	9,426.02	All School	payroll ded/gen fund
otal August Expenditures Exceeding Threshold		\$	329,688.97		



MEMORADUM TO: The Board of Directors FROM: Jim Genandt, President

Human Resources

DATE September 28, 2021

SUBJECT: Consent Agenda: Organizational Update

	New Hire/F	ehires/New	Positions		
Employee Name	Position Title	DOH	Department	Funding Source	Status
Tony Bach	EMT Program Coordinator	7/1/2021	EMT/Academics	Operating	New Hire
Cindy Sias	PN Faculty	7/9/2021	Nursing/Academics	Operating	New Hire
Pamela Imperato	Distance Education Support Specialist /Instr. Designer	7/16/2021	Title III/IT	Title III/Operating	New Hire
Chris Weaver	INT Instructor	8/2/2021	INT/Academics	Operating	New Hire
Hannah Miller	Executive Asst. to Sr. Admin/Board Clerk	8/3/2021	Administration	Operating	New Hire
Deepika Tokala	Database Report Writer	8/23/2021	Inst. Reporting/IT	Operating	New Hire
Jennifer Talbert	Academic Advisor	8/30/2021	Student Services	Operating	New Hire
Jennifer Garrett	PN Clinical Adjunct Instructor/PT Allied Health Instructor	9/20/2021	Nursing/ Academics	Operating	New Hire
	Promot	ions/Title Ch	nanges		
Employee Name	Position Title	DOC	Department	Funding Source	Status
Andrew Caponera	Assistant Director of Facilities/System Admin	9/1/2021	Facilities	Operating	Promotion
Jaren Nittler	Associate Faculty	8/1/2021	Auto Tech/Academics	Operating	FLSA Status Change
	Separa	tions/Retire	ements		
Employee Name	Position Title	DOS	Department	Funding Source	Status
Jennifer Smith	Off-Site GED Adjunct	7/29/2021	Adult Learning Center	Operating	Resignation
Vincent Fontanini	Welding Program Assistant	8/3/2021	Welding/Academics	Operating	Resignation
	Adve	rtised Positi	ons		
	Position Title		Department	Funding Source	Status
Institutional Reporting	Coordinator		IT	Operating	Open
Construction Technolo	gy Program Assistant		Constr. Tech/Academics	Operating	Open
Adjunct Opportunities	for Consideration		All Departments	Operating	Open

President's Report: August 2021

Welcome to the 2021 fall semester! Here's a quick summary of my meetings, etc., since our last meeting:

Owner Expectations:

July 22, & August 13: I participated in the JumpStart KS meeting for the technical colleges, this group focuses on K-12 and workforce development.

July 28, August 11: I led meetings of the Kansas Technical College presidents on topics related to funding, capital outlay, the Promise Scholarship Act, and collaboration related to special projects and grant opportunities.

July 28-29: I represented the technical colleges at the KBOR Retreat in Lenexa

July 29-30: I attended the Regional Leaders Retreat in Manhattan (and appreciate the attendance and advocacy from LJ, David Urban, and Harry!)

August 6 and August 20: I participated in the Opportunity KS economic development meeting for the Kansas technical colleges.

August 6: I presented updates to the President's Cabinet at MATC, and then to all employees on August 13.

August 10: I worked with the community college lobbyist, Heather Morgan, and the technical college lobbyist, Steve Kearney, on two main areas of possible collaboration.

August 11: I participated in a meeting with KBOR staff and the presidents of Wichita Tech and Salina Tech on re-centering tiered and non-tiered funding to address a consistent gap of funding at the state level.

August 12: I participated in the Technical Education Authority committee meetings on finance and budget, and on advocacy and marketing.

August 13: I participated in the Technical Education Authority committee meeting on program and curriculum.

August 13: I was on KMAN's In Focus program.

August 13: I participated in the Leadership Manhattan board meeting.

August 17: I participated in the Talent Ready KS workforce meeting addressing higher education.

August 20: I participated in the Future Ready KS economic development meeting.

Employer Needs & Response:

July 26: I worked with Paul Allen, General Manager of CAT in Wamego, to finalize their donation for our center in Wamego and a welding lab.

August 5: Neil and Michelle made sure we were represented at the Manhattan Chamber Business Showcase at the Sheraton, I was there for part of the event.

August 16: I presented about MATC and our efforts in Wamego to the Wamego Chamber of Commerce monthly members lunch meeting. State Senator Hawk and State Representative Carlin were in attendance.

August 17: I attended the Manhattan Chamber of Commerce board of directors meeting.

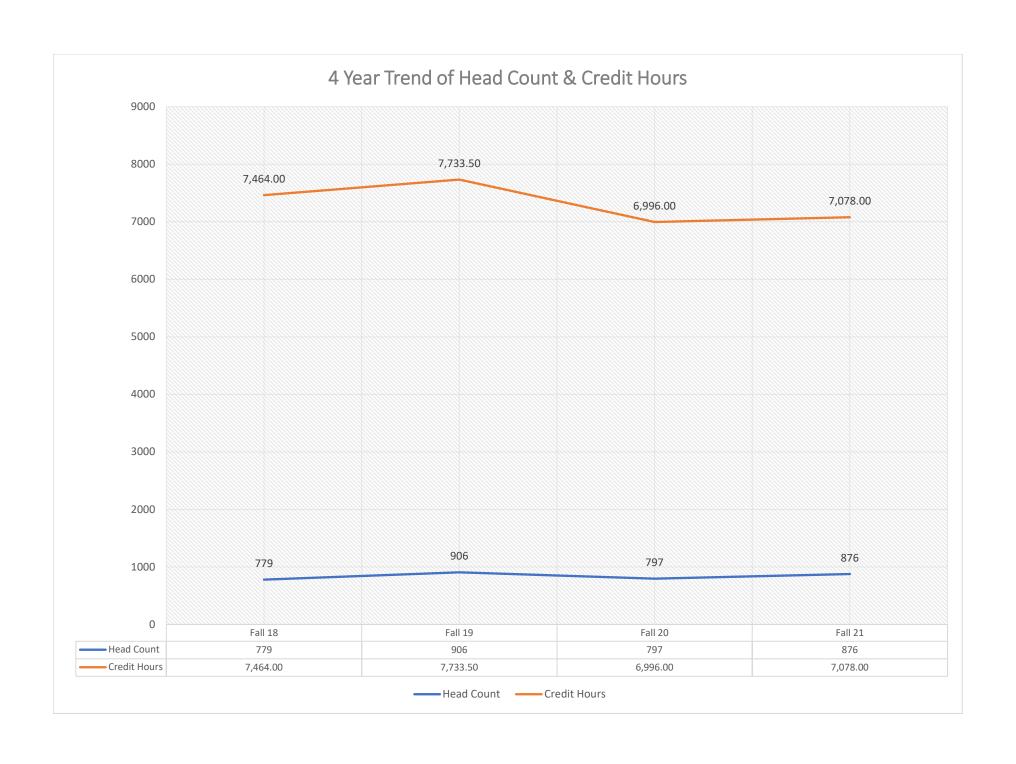
August 19: I participated in a webinar by EMSI/Burning Glass, hosted by the Flint Hills Regional Council on workforce needs and economic data

Resource Development:

July 27, August 6, and August 12: I participated in a webinar by the federal Economic Development Administration concerning new programs they are releasing for the American Recovery Plan, targeting facilities, equipment, and workforce.

August 11: I met Paul Allen of CAT at our Wamego Center and received their monetary donation and discussion of their in-kind donation for our welding lab at the Center.

Term	Head Count	Credit Hours	FTE	Avg CR HR
Fall 21	876	7,078.00	471.87	8.08
HS	483	2,265.00	151	4.69
Non-HS	393	4,813.00	320.87	12.25
Fall 20	797	6,996.00	466.4	8.78
HS	423	1,955.50	130.37	4.62
Non-HS	374	5,040.50	336.03	13.48
Fall 19	906	7,733.50	515.57	8.56
HS	442	1,887.00	125.8	4.27
Non-HS	464	5,846.50	389.77	12.6
Fall 18	779	7,464.00	497.6	9.58
HS	314	1,388.00	92.53	4.42
Non-HS	465	6,076.00	405.07	13.07



Manhattan Area Technical College Institutional Policy and Procedure Manual Division of Nursing Policy and Procedure

Policy No. 5.1.5

Title: Nursing Program CNA Waiver Policy			
Originated by: Dean of Nursing & Health Programs	Originated Date: 7/21/21		
All Faculty Approval Date: 9/28/21			
President/Board of Directors Approval Date: 9/28/21			
Revised by:	Revised Date:		
Reviewed on: 9/2010; 11/2010, 7/2013, 9/2013, 8/2016; 7/2021			

Policy Statement:

Practical nursing applicants who have training as a medic/corpsman in the Armed Forces, EMT certification, or Certified Medical Assistant (CMA) may choose to take a CNA proficiency exam in lieu of obtaining a CNA certificate. The exam will have two sections: a didactic exam, and a skills test. Both sections must be completed with a passing score to receive the CNA waiver. The testing must be completed within the year preceding the application deadline.

(Note: this will only provide entrance to MATC Practical Nursing. This process does not qualify the applicant for CNA certification with the state of Kansas.)

Rationale:

Persons who have received EMT, medic/corpsman, or CMA training have many of the skills acquired in a CNA course. This process allows them to demonstrate those skills in lieu of a CNA certificate.

Procedure:

- Potential PN applicant completes the Credit for Prior Learning (policy 5.1.3) Application for Credit by Examination process and provides proof of current certification for CMA (<u>must be from</u> the AAMA, the American Association of Medical Assistants; a comparable national certification will be considered), EMT certification, or training for medic/corpsman (DSST), pays all associate fees and provides all required documents to the MATC Registrar.
- 2. Approval to complete the CNA proficiency process will be made by the Chief Academic Officer (CAO) and the Dean of Nursing & Health Programs (DON).
- 3. Applicant will be notified of the decision by the Registrar's office.
- 4. If approved, the Director of Allied Health will conduct the CNA proficiency process.
- 5. The CNA proficiency process includes:
 - a. Applicant obtains Kansas CNA curriculum from Kansas Department of Aging and Disability. Click here for Kansas CNA Curriculum.
 - b. Once enrolled, the candidate contacts the Director of Allied Health to schedule MATC CNA exam and skills testing.
 - c. If the applicant passes the CNA exam with a score of 85%, then they are scheduled for skills testing.
 - d. Skills testing must also be successfully completed for applicant to obtain CNA waiver.
 - e. The Director of Allied Health provides proficiency results to the Registrar via the completed Application for Credit Examination form and CNA Waiver Verification. CNA Waiver Verification is then provided to the DON.
 - f. After successful completion of the proficiency process, the applicant may begin the PN application.



Certified Nurse Assistant (CNA) Waiver Verification

Student Name:	Student ID:	
Date of Written Exam	Score	(must be <u>></u> 85%)
Written Test Examiner	Date	
Date of Skills Testing	Results of skills test: Pass	Fail
Skills test Examiner	Date	
Approval for CNA Waiver		
The above-named student meets the requirement written exam and a skills review. This document for entrance into the PN Program.		
Dean of Nursing & Health Programs	Date	
CAO	 Date	



INTERNAL MONITORING REPORT FINANCIAL CONDITION

September 28, 2021 (Period ending June 30, 2021)

I hereby present my monitoring report on your Executive Limitations policy "Financial Condition" according to the annual schedule of reports. I certify that the information contained in this report, as prepared by Carmela Jacobs, Vice President of Operations/Chief Financial Officer, is true.

BROADEST POLICY PROVISION:

With respect to the actual, ongoing condition of the college's financial health, the President shall not cause or allow the development of fiscal jeopardy or a significant deviation of actual expenditures from Board priorities established in the ENDS policies:

Policy Provision #1:

Exceed the budget for the fiscal year (July 1 - June 30).

President's INTERPRETATION:

The attached Statement of Net Position and Statement of Revenues, Expenses and Changes in Net Position provide the College financial condition as of June 30, 2021. The full fiscal-year budget and year-to-date budget is presented on the Statement of Revenues, Expenses and Changes in Net Position with comparison to actual results. The statement reflects a change of the net position of \$480,383 for the fiscal year of 2021 which shows our revenues exceeded our expenses.

I report compliance.

Policy Provision #2:

Fail to maintain an appropriate cash reserve.

President's INTERPRETATION:

The current cash position is reported on the attached Statements of Net Position. The total cash balance of \$806,614 as of June 30, 2021 would support operations of the College for approximately 210 days (7 months) without any additional income. Administration is acutely aware that this reserve level is not sufficient to support the College long-term. Sources and uses of funds are constantly being monitored and will be adjusted as needed.

I report compliance.

signed / / / /

President Date September 28, 2021



September 28, 2021

TO: MATC Board of Directors

RE: 2020-2021 *Interim* Financial Monitoring - Statement of Revenues, Expenses, and Changes in Net Assets Prepared By: Carmela Jacobs, VP of Operations/CFO

					% of		
		Actual		Budget	budget	Actual	
				6/30/2021		6/30/2020	
OPERATING REVENUES							
Student tuition and fees	\$	3,699,333	\$	3,942,008	94%	\$ 3,314,050	
Federal grants and contracts	\$	2,695,452	\$	967,000	279%	\$ 1,013,212	
State and local grants and contracts	\$	806,875	\$	597,028	135%	\$ 921,279	
Sales and services of educational departments	\$	22,117	\$	30,000	74%	\$ 21,137	
Other	<u>\$</u> \$	63,165				\$ 174,560	
Total operating revenues	\$	7,286,943	\$	5,536,036	132%	\$ 5,444,238	
OPERATING EXPENSES							
Salaries:		3,741,523	\$	3,516,980	106%	\$ 4,105,288	
Benefits		759,864	\$	923,834	82%	\$ 768,566	
Contractual Services		981,944	\$	609,102	161%	\$ 727,978	
Supplies and other operating expenses		3,281,071	\$	2,425,994	135%	\$ 1,280,263	
Utilities		125,960	\$	140,000	90%	\$ 126,103	
Repairs and Maintenance		58,034	\$	78,000	74%	\$ 93,229	
Scholarships and financial aid		-					
Depreciation and amortization		250,000	\$	290,000	86%	\$ 242,485	
Total operating expenses		9,198,396	\$	7,983,910		\$ 7,343,912	
OPERATING INCOME (LOSS)	\$	(1,911,453)		(2,447,874)		(1,899,674)	
NON-OPERATING REVENUES (EXPENSES)							
State appropriations		2,540,706	\$	2,427,422		\$ 2,389,912	
Interest Income		2,268	\$	27,000		\$ 18,916	
Federal Grants		(59,450)	\$	-		\$ 18,953	
Gain on disposal of property, plant and equip		-	\$	-		\$ -	
Transfer (to)/from Foundation		-	\$	-		\$ 25,000	
Interest expense		(91,688)	\$	(6,000)		\$ (73,696)	
Total Non-Operating Revenues (Expense)		2,391,837		2,448,422		2,379,085	
CHANGE IN NET POSITION		480,383	\$	548		\$ 479,411	
Net position - beginning of year	\$	4,399,321	\$	4,399,321		\$ 3,919,910	
Net position - end of year	\$	4,879,704	\$	4,399,869		\$ 4,399,321	



September 28, 2021

TO: MATC Board of Directors

RE: 2020-2021 Interim Financial Monitoring - Statement of Net Position

Prepared By: Carmela Jacobs, VP of Operations/CFO

		6/30/2021		6/30/2020	
ASSETS	5				
Current Assets:					
Cash and cash equivalents	\$	806,614	\$	1,343,039	
Short-term investments	\$	-			
Accounts receivable, net	\$	248,924	\$	233,963	
Inventories	\$ \$ \$ \$	-			
Prepaid Expenses/Other Assets	\$	23,817	\$	23,817	
Due to/from - Activity Accounts	\$	16,071	\$	9,652	
Total Current Assets	\$	1,095,427	\$	1,610,471	
Noncurrent Assets:					
Property, Plant and Equipment	\$	9,999,465	\$	9,133,976	
Less: Accumulated depreciation	\$ \$	(4,095,984)	\$	(3,704,107)	
Total Noncurrent Assets	\$	5,903,481	\$	5,429,869	
TOTAL ASSETS	\$	6,998,908	\$	7,040,340	
LIABILITIES AND NI	ET PO	SITION			
Current Liabilities					
Accounts payable and accrued liabilities	\$	343,046	\$	382,121	
Deposits	\$	10,150	\$	12,450	
Funds held for others - activity funds	\$ \$ \$ \$	66,692	\$	58,892	
Deferred revenue	\$	26,405	\$	-	
Notes Payable-current portion	\$	123,524	\$	160,687	
Total Current Liabilities	\$	569,817	\$	614,150	
Non-Current Liabilities					
Notes Payable - non current portion	\$	1,903,345	\$	2,026,869	
Total Non-Current Liabilities	\$	1,903,345	\$	2,026,869	
Total Liabilities	\$	2,473,163	\$	2,641,019	
Net Position					
Invested in capital assets, net of related debt	\$	3,876,612	\$	3,242,313	
Unrestricted		1,003,092	\$	1,157,008	
Total Net Position	\$	4,879,704	\$	4,399,321	
TOTAL LIABILITIES AND NET POSITION	\$	6,998,908	\$	7,040,340	



September 28, 2021

To: MATC Board of Directors

From: Administration, Director of Nursing

Re: Proposal to Build a Second Simulation Room and Purchase SIM Equipment

Background Information

The Nursing Program at MATC is requesting funding to support a second simulation room in the nursing lab area. Providing real life scenarios without risk of harm to a patient allows our students to work through patient situations in a simulated setting utilizing their critical thinking skills. Faculty can allow students to make decisions and see the results or consequences of that decision. This type of learning cannot be provided at the clinical sites due to patient safety.

The Institute of Medicine (IOM) cited in their report "To Err is Human: Building a Safer Health Care System (IOM 1999), simulation-based training is a recommended strategy to prevent errors in the clinical setting. The report states that nursing programs should participate in the development of simulation for use in training students to utilize problem solving and crisis management. MATC has a responsibility to train our future nurse to be practice ready.

With the COVID pandemic, possible future pandemics, and the potential growth of our Nursing, Allied Health, and Emergency Medical Service (EMS) Programs, an additional Simulation room will accommodate and provide simulated experience for more students. The need grows with the addition of the EMS Program. With a maximum enrollment in the Nursing Programs of 88 students, we are limited in the number of student's time to access the current high fidelity mannikin for training. A second-high fidelity simulation mannikin and sim room will double the number of student access. During this pandemic, our clinical sites are limiting the number of students who can attend. The ability to provide a second simulation setting helps remedy this shortcoming.

Thank you for your consideration of this request. The Nursing Program is grateful for your support.

Reference

https://www.nap.edu/resource/9728/To-Err-is-Human-1999--report-brief.pdf

Fiscal Implications

The cost of the second simulation room is approximately \$117,396.11. The cost of the room will be funded from the Capital Outlay Maintenance of Effort funds that were awarded to MATC in the summer of 2021.

Cost of new Simulation Lab (room) — 2021

Items needed	Amount (#	Cost Estimate	Quotes	
	needed)			
1. SIM	_			
Nursing Anne	1	\$16650	Q456444	
Nursing Anne Installation	1	\$27527	Q456444	
Sim Baby (24mo)	1	\$32987.58	Q456444	
Sim Baby Installation	1	\$17735.91	Q456444	
Sim Pad Plus	1	\$4101.96	Q456444	
Peer to Peer	1	\$1030	Q456444	
NLN Scenarios Cloud	1	\$1372.50	Q456444	
Laerdal Shipping and Handling	1	\$550.00	Q456444	
Total Laerdal Quote		\$101,867	Q456444	
2. Structure	4 construction mat	\$960.00	E-mail	
3. Equipment/Furniture				
Rolling Computer desk 951534-cc	1	\$72.99	Staples	
Chair for desk 24115-C	1	\$129.99	Staples	
Extra TV/ Monitor	1	\$300.00	Best Buy	
Trashcan CW 56431		\$7.29	Staples	
Clock UN 57796		\$17.99	Staples	
Total for Staples/Best Buy		\$528.26		
Bed for simulator Anne BS029903	1	\$3095.00	105699	
Bedside Table	1	۸	٨	
Bedside Cabinet	1	۸	٨	
Sheet Set	1	۸		
Crib for SimBaby Pedigo500 OB016101 or OB016105	1	\$1895.00	٨	
DiaMed				
Wall unit for oxygen, suction etc. HW20802	2	\$5590.00	٨	
Hospira Plum A+ Single channel Infusion pump	1	\$545.00	٨	
DiaMed Shipping	1	\$2198.00	٨	
IV Pole IV043201	3	\$569.85	٨	
Total for DiaMed Quote		\$13893.00		
Glove Holder PN 03-47-059	2	\$116.00	1219300-0	
Sharps container holder and boxes PN03-78-3002 and PN 03-78—1020 (6)	2 and 6	\$145.98+\$44.34=\$190.32	1219300-0	
Total for Pocket Nurse Quote		\$148.00		

Estimated Total: \$117,396.11

Optional items:

- PN 04-25-2570 Blue Cover Storage Cart w/5 shelf chrome with blue cover \$1389.30 w/ shipping
- 2. PC057210-LB 1 case of 12 Blue Ribcord Bedspread
 - i. \$199.95 shipping inc
- 3. PTC000003 Cotton Bath Blankets 1 Case of 12
 - i. \$64.95 shipping inc
- 4. Estimated Total (with options): \$119,050.31

Recommendation

The Administration respectfully requests the Board of Directors, accept as presented, the purchase of the second simulation lab equipment and the construction of the lab room (MATC has a spare room and all that is needed is a quarter wall with a window).

Lastly, Policy 6.2.5 Sole Source Purchasing Justification allows for exemption of the formal bidding process if a product or service, that exceeds \$20,000, can only be purchased from one source. The SIM equipment totaling \$101,867 can only be purchased from Laerdal Company; therefore, this request meets the criteria of that policy.